

# Three questions to ask any agent

It takes ninety seconds and it tells you almost everything. Ask these before you sign a listing agreement or a buyer representation agreement.

---

## 1 “Do you send a fraud awareness notice at the start of the transaction?”

You are listening for a yes with a description attached. An agent with a system can tell you what is in it and when it goes out.

## 2 “If I receive suspicious wire instructions, what do I do and who do I call?”

A trained agent answers immediately and specifically, and the answer involves calling a number you looked up yourself rather than one in the message.

## 3 “What should I watch for in the months after closing?”

Recording a sale makes it public. A trained agent can tell you what tends to arrive afterward and what to do about it. Most agents have never been asked this.

### Ask all three.

Any agent worth hiring will be glad you did. The answers do not need to be perfect — what matters is whether the agent has thought about fraud before you asked.

## Why these three

A home sale moves a large amount of money on a schedule anyone can work out. The agent you hire is the person most likely to notice something wrong before you do — but only if fraud is already part of how they work. These questions surface that in ninety seconds, without requiring you to know anything technical.

Free consumer fraud resources, with no account and no email required: [homefrauddefense.org/homeowner](https://homefrauddefense.org/homeowner). Every free fraud-check tool, on one page: [homefrauddefense.org/tools](https://homefrauddefense.org/tools). This card is general information, not legal or financial advice, and not an endorsement of any licensee. Published by Home Fraud Defense, an education provider approved by the Arizona Department of Real Estate, school license S25-0019. Associations and agencies may reproduce this card with attribution.